

skillscan
product powered by Arca24

AUTOMATED RESUME AND JOB MATCH

AI recruiting software

Semantic searching technology to rank talent with the required skills easily

AI BASED WEB SERVICE - SKILLSCAN



Alexander Smith
Web developer

PROFILE COMPATIBILITY: **100%**



43 candidates



**HR TECH
AWARDS**
powered by lighthouse research & advisory
TALENT ACQUISITION
BEST INNOVATIVE OR
EMERGING TECH SOLUTION
2022

what is Skillskan

match resumes and jobs easily

Skillskan brings the best AI recruiting technology available as a web service for staffing and corporate organizations to empower their talent acquisition strategy.

Our Artificial Intelligence multilingual tools include resume and job matching, semantic search, resume parser for text and images, external sourcing, lead generator as well as tools to develop an advanced search system in your ATS.

[TECHNICAL DOCUMENTATION](#)

45%

Recruitment
boost

50%

Recruiting time
reduction

why Skillskan

AI technology solutions



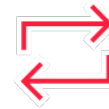
potential semantic engine

It is able to read the skills sought in job offers from CVs.



sectorial Artificial Intelligence

The strength of our semantic search is that it was created exclusively for the world of HR. Because of this, it integrates seamlessly with the field in which it is applied.



cross languages AI

That matches job ads and CVs, even when they are written in a different language.



constantly updated AI

Our IT department releases continuous developments and updates on a monthly basis.



multilingual

It is available in Italian, English, French, German, Spanish, Portuguese.



security & GDPR compliance

We take care of the privacy of candidates' information and our infrastructure ensures the security of managed data.



ATS integration

Easy connect your ATS tool with our AI recruitment tools.



APIs

REST integration available.



1 AI CV Matching

Match resumes to the job offer and quickly draw up a shortlist of candidates or employees to fill a vacancy, ranked from most to least compatible.

2 Semantic search

Discover the true value of your candidate database, leverage the applications you already have to complete a job search faster.

3 Resume parsing

Turning the millions of applications into structured data to create a structured database of candidates for a digitized recruitment process.

4 Search in external DB

Boost your talent acquisition by hunting candidates in multiple databases

5 Lead generator

Discover the labor market to support your strategic plan and use our semantic search system to analyze data

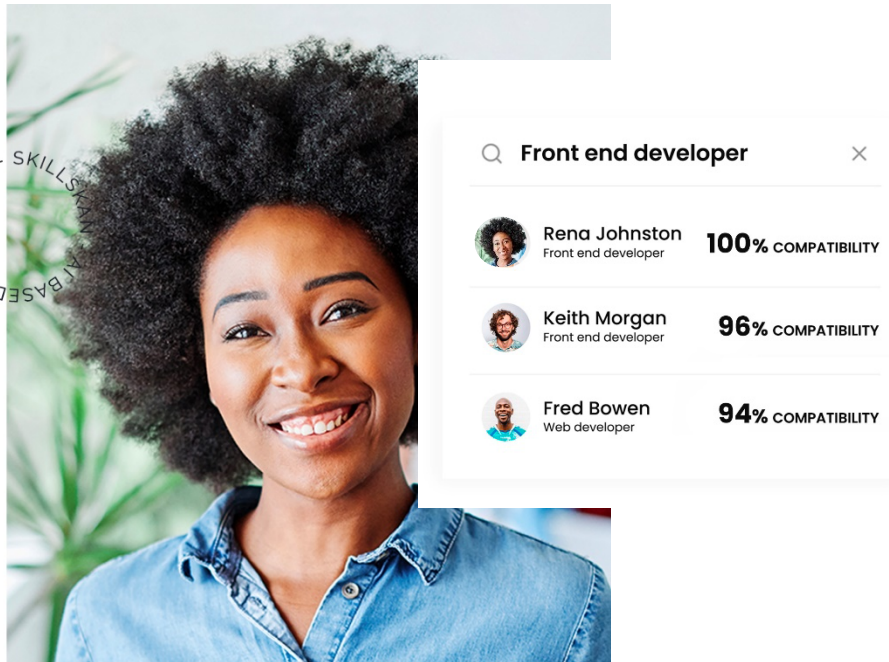
6 Tools to empower your ATS

Create an advanced search system in your ATS: extract a content from different sources, normalize a text and identify semantic tags to create semantic searches.

Skillskan

AI recruiting software

Each module can be purchased individually and it is available in 6 languages (English, Spanish, French, German, Portuguese and Italian).



AI CV Matching

perform an AI matching of your candidates and job offers to increase ROI of your talent acquisition

AI CV matching is an automated pre-screening system that returns a ranking of candidates based on their percentage of compatibility to a job ad in just a few seconds.

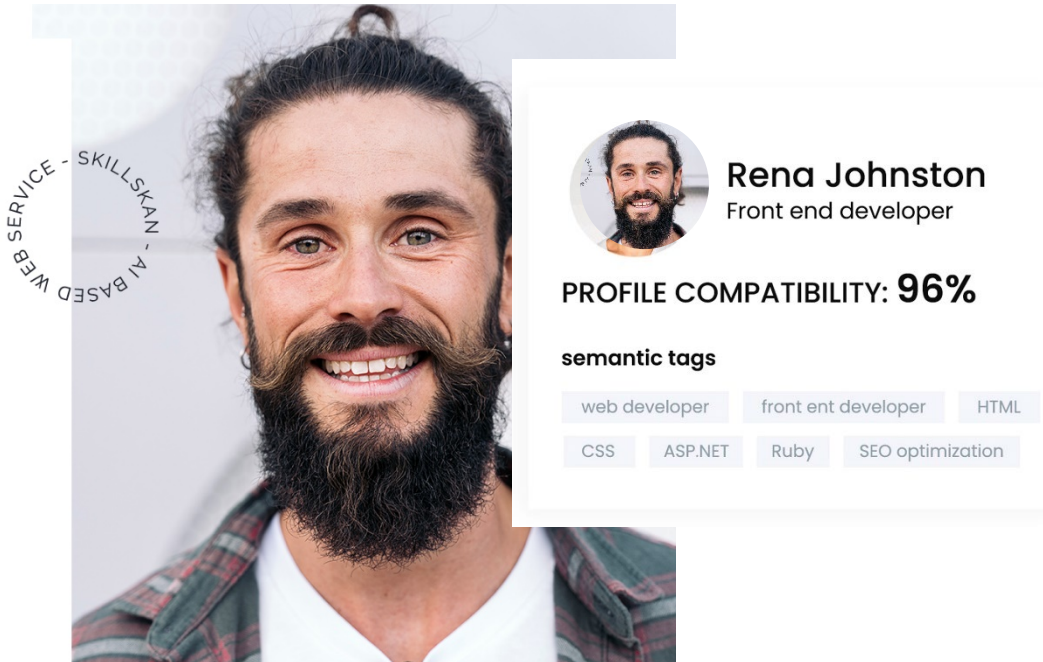
the aim

With AI CV Matching you can better navigate the high volumes of candidate data to build talent-work connections.

Our semantic search is able to read the text of CVs as well as job postings, so that the matching then provides you with a shortlist of candidates aligned with the job title sought.

why our customers use the AI CV matching?

- **Automatic pre-screening of candidates:** you can easily find candidates suitable for a job offer.
- **Increase diversity and inclusion:** Artificial Intelligence can help to eliminate unconscious bias and make data-driven decisions.
- **Reduce recruitment time:** it is possible to shorten the pre-screening phase thanks to semantic search.
- **Discover hidden talents in your candidate database:** you can receive alerts when a new candidate match with your search.
- **Improve candidates' experience:** potential candidates are redirected to the best suitable vacancies for them.
- **Effective data management:** it helps you to identify existing talent in your CV database.



semantic search

*discover the true value of your candidate database,
leverage the applications you already have to
complete a job search faster*

Semantic search reads the skills in CVs, compare them with your research and return an ordered shortlist of candidates based on their percentage of compatibility with the search criteria you have chosen.

the aim

Semantic search turns your talent database into an efficient AI candidate sourcing.

Today social networks and job portals have such a high performance that HR ends up with a mountain of data to analyze. Semantic search provides support in the management of these data, which are so elevated that they are impossible to be analyzed without using a software.

why our customers use semantic search?

- **It empowers the candidates search in your own database:** past candidates recognize your brand and are more willing to be interested in new job ads.
- **It increases recruiter productivity** by reviewing only candidates who meet job requirements.
- **It increases the value and efficiency of your candidate database** by focusing on top talents in just a few seconds.
- **It removes unconscious bias in recruitment:** thanks to Artificial Intelligence, it supports inclusion and diversity by focusing on specific skills.
- **It improves candidate experience:** it helps potential candidates to find the most suitable job offer according to their profile.
- **It discovers hidden talents:** by analyzing the CV content, it can identify relevant hidden competences required from a candidate.



+6 languages
available
several
extensions supported
(eg. jpeg, png, pdf, docx)

resume parser

turn millions of resumes into an efficient database
to streamline your screening process

Resume parsing uses state-of-the-art artificial intelligence to extract information regardless of document structure or format, language, or writing style.

the aim

The resume parser helps recruiters build an efficient talent database to filter, search and rank candidates..

It can process documents in any format, such as pdf, docx, doc, etc. and it can also process scanned documents by applying OCR (Optical Character Recognition) technology.

why our customers use the AI CV matching?

- **Extraction of specific information:** you can easily find and access the CV section you need.
- **Hiding information:** if you are unwilling to share a candidate's personal information, it censors it.
- **Standardize data:** it completes your own ATS candidate database from different sources.
- **Automation:** it allows the auto-completion of the candidate registration form.
- **Process information faster and more accurately:** it works way faster than human reading, reducing human effort and making all the information accessible more easily.
- **Automate the manual data entry:** it eliminates manual data entry that results in errors and wasted time.

Judy G. Haskins
Account Manager
j.haskins@dayrep.com Stuttgart Platz 86
612-756-0636 56370 Altenhausen

EDUCATION

2009 MA in English Literature
Harvard University, Cambridge, MA
3.7 GPA

WORK EXPERIENCE

October 2020 - Current
Account Manager
Wilkinson Inc.
- Generate progress reports to give to clients and higher-ups within the organization
- Identify upsell, cross-sell and renewal opportunities and communicate with the sales team

April 2017 - October 2020
Sales Account
Shields LLC
- Take inquiries and requests from customers and address their needs
- Stay on top of accounts, making sure they're receiving services that are within their budget and meeting their needs

SKILLS

Communication
Attention to details
Organizational
Multitasking

Check the pre-filled fields and fill in the missing ones

Personal details

Name *
Judy G.
Last name *
Haskins

Country *
Germany
Region/State *
Altenhausen

Postcode/Zip Code
56370
Address
Stuttgarter Platz 86

Date of birth *
Date of birth *
Mobile phone *
912-756-0636

Gender *
Female
Nationality *
German

Profession details

First work experience
Main profession *
Account Manager
Role *
Technology/IT
Experience *
5-10 years
Job sector *
Information Technology

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PERSONAL INFORMATION

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CV summary

Account Manager

From October 2020 to present has worked as an Account Manager at Wilkinson Inc. generating progress reports to give to clients and higher-ups within the organization, identifying upsell, cross-sell and renewal opportunities and communicating with the sales team.

From April 2017 to October 2020 working as Sales Account at Shields LLC taking inquiries and requests from customers and address their needs, staying on top of accounts, making sure they're receiving services that are within their budget and meeting their needs.

Graduated in 2009 with a Master Major in English Literature from Harvard University

Communication skills, attention to details, organizational skills and multitasking skills.

classic resume parser

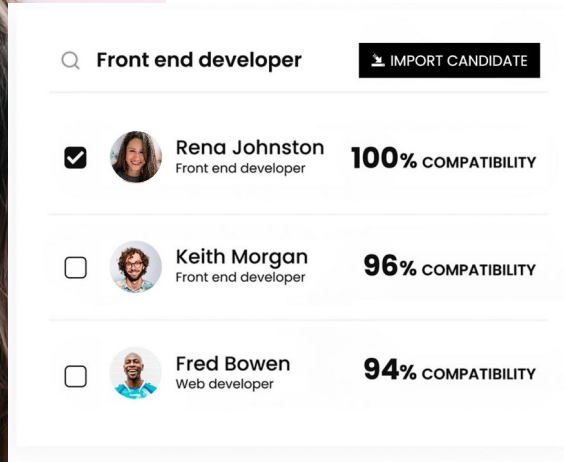
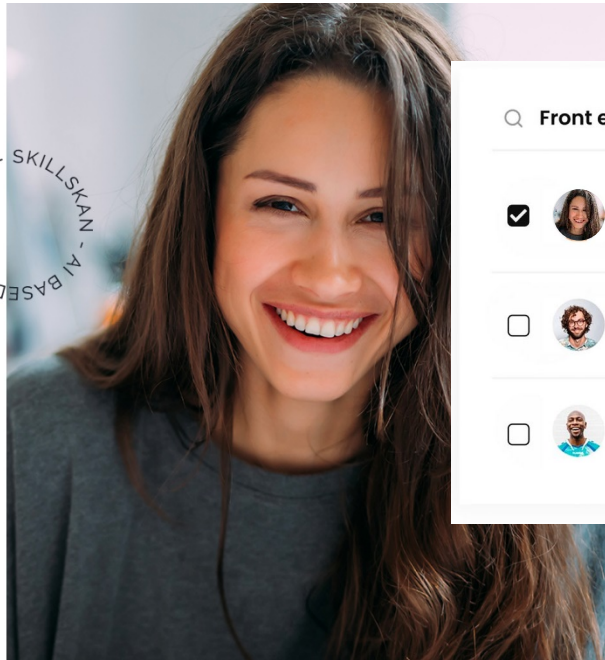
It identifies specific resume data (personal and professional data and languages spoken) and helps you standardize them, making them better suited to your search and matching needs.

resume parser for image processing

It allows you to convert different types of documents (pdf, jpeg, png) into editable and searchable data.

resume parser for CV summary

It performs an analysis to provide summary information of specific parts of the resume (summary of work experience or summary of censored CV)



search in external database

increase your talent acquisition by searching for candidates across multiple databases

Search in external database easily links your ATS with the available candidate databases. This allows you to search in multiple databases and import candidate data aligned with your needs.

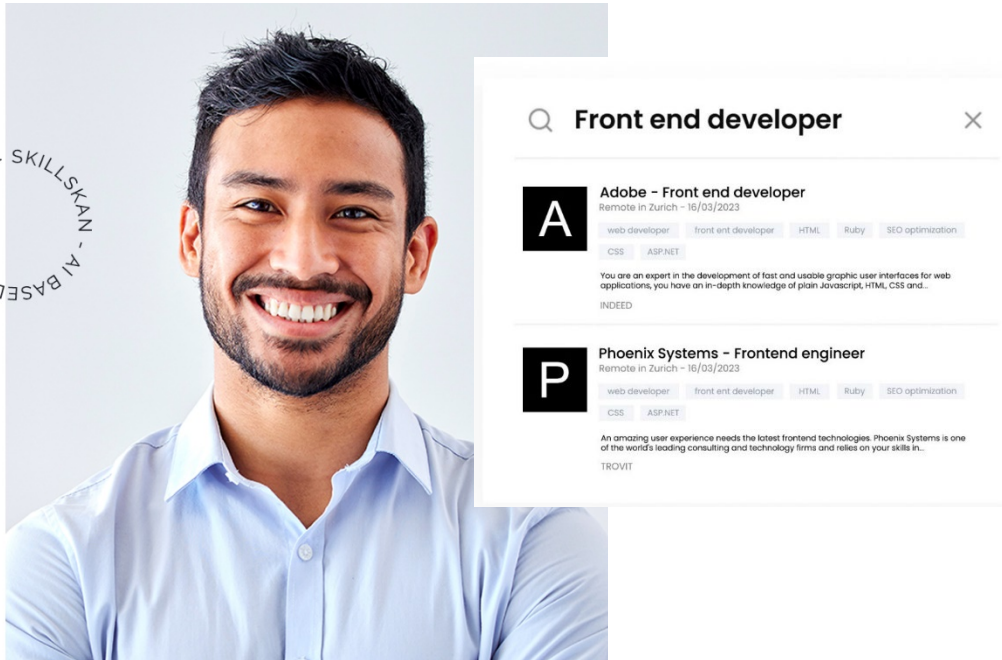
the aim

It allows you to expand your talent acquisition pool by searching and importing candidates across multiple external databases.

European and U.S. countries are currently included thanks to the connection with the Swiss portal - JobCourier - and the recruiting software for SME - JobArch.

why do our customers use searches in an external database

- **Address talent shortages:** sourcing hard-to-find skills more efficiently
- **Save time:** adding new profiles directly to your candidate database
- **Discover new talents:** expanding your talent database from different sources
- **Facilitated user experience:** searches are always carried out within your ATS



lead generator

learn about the staffing labor market to support your strategic plan and use our semantic search system to analyze the data

The lead generator automatically imports online job offers into the system and ranks them according to criteria such as profession, required qualifications, location, company name and contact information.

the aim

The lead generator allows you to map the job market almost in real-time by searching for new job openings on the web on a daily basis.

This provides you with the opportunity to conduct in-depth analysis on local competitors and market trends, based on the information stored within the system.

why our customers use the lead generator?

- **Active proposal:** it is possible to suggest a candidate who has already been evaluated and identify which companies have open positions for that job
- **Daily labour market insight:** it is possible to get an overview of market trends on-demand
- **Anticipate market requirements:** it is possible to perform active searches within our database and gain a strong advantage over competitors
- **Increase the efficiency of your sales team** by focusing efforts on opportunities with a high success rate



tools to empower your ATS

*we provide you with the tools and you can create
the advanced search system you need in your ATS!*

These tools allow your IT department to extract content from multiple sources, normalize texts and identify semantic tags to create semantic searches.

the aim

By using these tools, you will be able to enhance your Applicant Tracking System by creating an advanced search system thanks to the best AI recruitment tools on the market

why our customers use our tools to empower their ATS?

- **Reduction in the time spent for pre-screening activities:** save time for other activities
- **Improve the quality of your selection process:** get the ranking of candidates according to their compatibility with the search or a job offer
- **Remove unconscious bias from your hiring process:** Artificial Intelligence evaluates data objectively, reducing biases to which humans are subjected
- **Create an efficient candidate database:** those tools process a large number of CVs to identify hidden skills in your database



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Communication skills, attention to detail, organizational skills, multitasking

Title: Account Manager Language: English Type: All

Text

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TEST

ACCOUNT MANAGER - WORK EXPERIENCE

OCTOBER 2020 CURRENT ACCOUNT MANAGER WILKINSON INC GENERATE PROGRESS REPORT GIVE CLIENT HIGH UP ORGANIZATION IDENTIFY UPSELL CROSS SELL RENEWAL OPPORTUNITY COMMUNICATE SALE TEAM

APRIL 2017 OCTOBER 2020 SALES ACCOUNT SHIELDS LLC TAKE INQUIRY REQUEST CUSTOMER ADDRESS NEED STAY TOP ACCOUNT MAKE SURE BE RECEIVE SERVICE BE BUDGET MEET NEED SKILL QUALIFICATION COMMUNICATION SKILL ATTENTION DETAIL ORGANIZATIONAL SKILL MULTITASK

Title: ACCOUNT MANAGER Language: ENGLISH

ACCOUNT MANAGER - WORK EXPERIENCE

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ID	DESCRIPTION	WEIGHT
11329	account manager	88,8887%
12003	sales manager	89,6652%
12201	sale	36,8841%
13994	sales account manager	79,0067%
13995	account management	78,4421%
13999	after sales manager	19,6604%
14207	account	27,5521%

converter to text

Easy tool to extract text from a large number of CVs in any format (documents, image or video).

text normalization

It reduces the randomness of text, bringing it closer to a predefined "standard" to increase fairness and diversity in your recruitment process.

search engine

It understand extracted text and searches professional skills to create smart searches within your ATS and quickly find the suitable candidate.

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