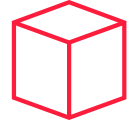


Your **time** our **technologies**

Staffing CRM and Human Capital Management Software

Discover the Digital Transformation of Human Resources



Scenario

Human resources is a still little digitalized world, both in traditional companies and in those organizations whose core business is HR consulting, for example in staffing agencies. If we exclude the administrative area, those tasks such as recruiting, applicant selection and performance analysis are still carried out manually, even though they have low added value.

Why invest in that field?

As HR have to manage their processes more rapidly, effectively and in a measurable way, they need to use the right tools that enable machines to do low value-added activities.

Furthermore, in those fields such as the staffing industry, margin contraction compels the market players to optimize the processes they manage and to adapt to the speed at which the web goes.



Arca24 is an IT company specialized in the development of cloud software solutions for the HR field, which are focused on recruiting and HR management.

Philosophy

Your time

We care about your time, that's why we propose solutions able to shorten your time-to-hire.

Our technologies

We take advantage of new technology by developing innovative products and creating solutions for the HR world.

All our products are:



Cloud-based



Mobile



Multilingual



Social



Arca24.com SA

Foundation in Lugano in June 2013



Launch of the Job Board

2013

2014



First development phase

Semantic search engine

Tool for video CV and automated video interview recording

Soft skill test



First products

Talentum - Applicant Tracking System

Ngage - Staffing CRM Software



3 clients

1 staffing agency

1 job board

2015



Breakeven

20 total clients

9 staffing agencies

1 job board

2 countries

2016



Growth

30 clients in 6 countries

19 staffing agencies

1 job boards

5 resellers

2017



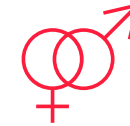
Company

Team



Employees

12 internal employees
2 freelancers
5/12 employees are IT professionals,
web developers and programmers.



Men / Women

50% / 50%



Average age

33 years old

Gabriele Molteni

CEO and founder

43 years old, Master's Degree
in Economics and Business.

15 years of expertise in the HR
sector, 13 of which in international
staffing agencies.

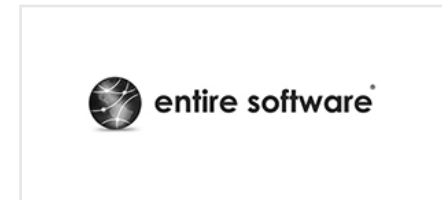
Today I develop IT solutions which
enable both traditional organizations
and staffing agencies to optimize
their HR processes.

We are expanding our business on a global scale thanks to our reseller network.

Ireland - Dublin



Australia - Melbourne



Chile - Santiago



Canada - Toronto



Italy - Milan



South Africa - Cape Town



Germany - Esse



Switzerland - Lausanne





Applicant Tracking System
An applicant tracking system delivered via a SaaS (Software-as-a-Service) model, which allows to manage the entire recruiting, applicant management, selection and assessment processes.

 12 clients  4 countries



Staffing CRM Software
A software solution developed for selection and temporary staffing agencies, which consists of a CRM module, an ATS, a section for administration developed for the Swiss market and soon available for the Italian one too, an agenda and a reporting system.

 18 clients  3 countries



Job board software
Not only a template for the creation of a job board but also a comprehensive technological solution, which combines a job board with a set of tools, such as a semantic matching intelligence, video interviews, language proficiency tests, a soft skill test, etc.

 1 client  1 country



Skills Matching Intelligence
A semantic search engine especially developed for the world of work, which enables organizations to improve the results of their candidates' selection.



Automated Video Recruiting
A cloud solution to record automated video interviews for preselecting candidates without losing any time.



CV Parsing
A tool for CV parsing which analyses CV contents and processes information on applicants, by detecting the duration of each single working experience and the most recent jobs the applicants have carried out.



May

JoBot

After receiving a resume, the software will activate both CViewr and Skillskan. Those two tools will work together by processing the resume and providing recruiters with some indicators. JoBot will then automatically ask the applicant some questions, in order to discover and analyse some aspects of his/her working life and professional skills.



June

Virtual agency

Companies will be able to select a job seeker and negotiate his/her price through a platform made available by recruitment agencies. Staffing agencies' role will change: according to their clients' needs, they not only will sell services but also products. As far as the Swiss market is concerned, that project is structurally ready. We only look for agencies that believe in the future and want to entrust us with this kind of implementation.



January

Employee administration module for Italian staffing agencies

The CRM software for the staffing industry will be also targeted at Italian recruiting and staffing agencies. In addition to the CRM module for applicant and client relationship management, one for employee management will be integrated into Ngage. Staffing companies will be able to make quotations, create contracts, track employees' attendance and manage invoicing. The software will support them on those activities that are still being done manually, by providing with modules for data collecting and on board security, which clients will be able to fill out by accessing their own reserved area.



April

Mploy: performance management

After hiring the right talents, organizations need a solution for onboarding. Mploy will be the new tool for performance management, which will be combined with Talentum, our Applicant Tracking System, or delivered as an independent product. That software solution will enable organizations to effectively manage their onboarding processes, examine their performance, their staff's training needs and salary policy.



September

Employee time and attendance app

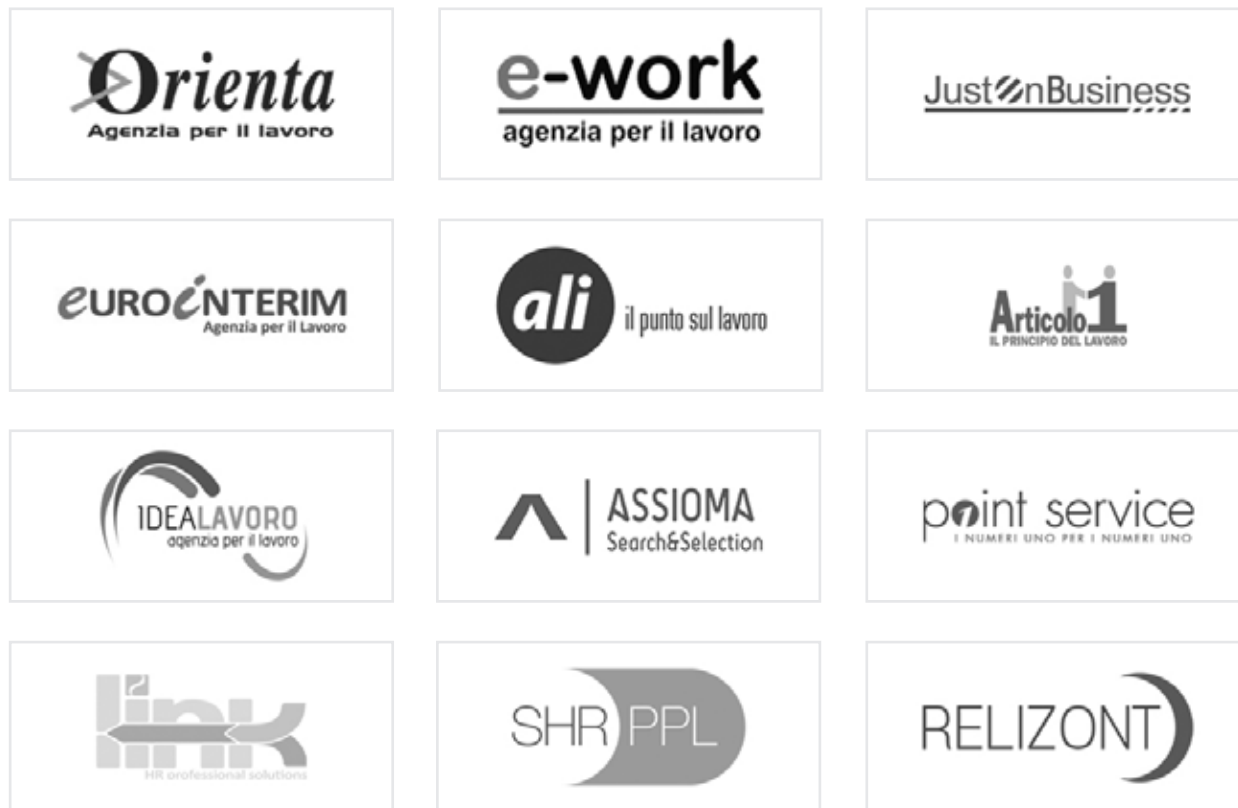
Our idea is to make an app available for temporary workers which can geolocate them and enables them to clock in and out with just one click. Those data will be automatically imported into the employee timesheet software used by the organizations that will be connected to the app.

Recruiting and temporary staffing agencies

Switzerland



Italy

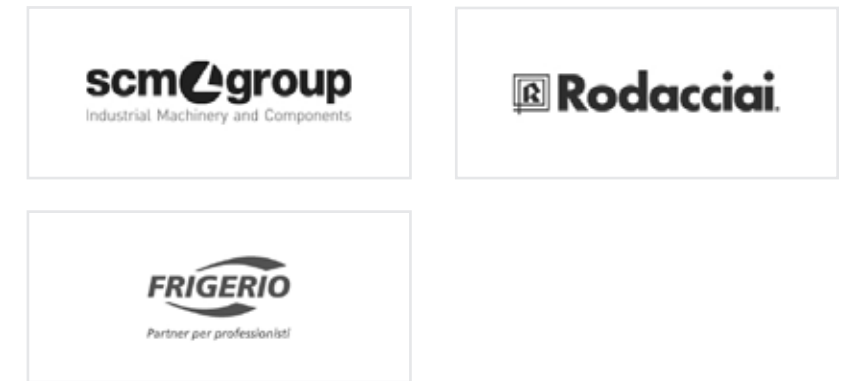


Argentina



Organizations

Manufacturing



Catering industry



Publishing



Medical



Education



Job boards





Created with passion.



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